



CIC Midwest
A division of MHA

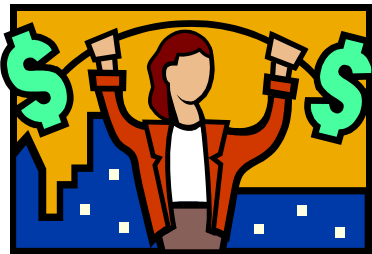
MANAGEMENT RESOURCES FOR COMMUNITY ASSOCIATIONS

**CIC Midwest
Lunch & Learn**

Budgeting for Operations and Reserves in a Challenging Economy

September 30th, 2009, 11:30 a.m.—1:30 p.m.
Holiday Inn, 1201 W. 94th St., Bloomington

Presenters: Scott Callahan, Casey, Menden, Faust & Nelson; David Hellmuth, Hellmuth & Johnson; & Paul Roth, New Concepts Management. **Moderator:** Cindy Reiter, Westport Properties



Many associations are facing record levels of delinquent assessments. Reduced home values are increasing the likelihood that assessments can't be collected through the foreclosure process. On the other hand, inflation is at its lowest level in years. With most associations needing to adopt new budgets by the end of November, now is the time to review methods for cutting costs and finding new sources of income. We'll analyze other strategies, resources, and arrangements that can be made as you draw up your annual budgets. We'll also discuss risks and shortcuts that you *don't* want to take. Learn from three seasoned

professionals how they see their associations managing their finances in a down economy.

Sponsors: Asphalt Associates; Breiwick Companies; Cities Management; and ServiceMaster Cleaning & Restoration

10:30-11:15 a.m. Managers' Roundtable Discussion Group and Vendor Table Displays.

CIC Midwest Lunch & Learn — September 30th, 2009

Name _____ Manager _____ Association Board Member _____
 Company/Association _____
 Address _____
 City _____ State _____ Zip _____
 Email _____ Phone _____

CIC Midwest Member _____ Non-Member _____
 Fax # _____

If your association is a member, all your board members can attend at member prices.

- \$29 for Members (includes lunch)
- \$39 for Non-Members (includes lunch)
- \$50 for registrations after 12 Noon the day before the meeting.

Cancellations must be made 24-hours in advance.

Method of Payment:

Check enclosed _____ (Please make check payable to MHA.)
 Bill Me _____ (members only)
 Visa _____ MasterCard _____
 Card Number: _____
 Cardholder Phone # _____ Expiration Date _____

Time: 10:30-11:15: Managers' Roundtable & Vendor Table Displays.

11:30 a.m.—1:30 p.m. Presentation

LOCATION: Holiday Inn, 1201 W. 94th St., Bloomington (take 35W South past 494, exit on 94th St.)

Cost: \$29 members; \$39 non-members includes lunch; \$50 after noon on the day before the meeting.

Credits: 1.5 Continuing Real Estate Credits Requested; 1.5 CCAM credits

Mail to the address below, or

Fax to: 952-854-3810

Call: 952-548-2215

Email: carrie.larson@mmha.com

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